



Trade Association.
Leaders in Industry Executive Education.

www.ctameurope.com



CTAM Europe

CTAM Europe is a non-profit, non-commercial, professional membership organisation. It all started in the US 35 years ago with a vision to advance marketing excellence in the cable industry as well as the mastery of new technologies and strategic learning in cable, broadband and other emerging media.

These days, CTAM Europe provides marketing learning, sharing best practices and networking via CTAM Europe and Cable Europe events, workshops and webinars for the Global cable, connectivity, entertainment, media and telecommunications industry.

We believe that connectivity has the power to transform lives. So we unite leaders in media, entertainment and technology to enrich the world through exciting experiences – from what we watch and how we communicate to the way we live and work.

Currently **CTAM US** has more than 2,500 individual members and is supported by hundreds of the industry's leading global corporations.

Bringing Content, Connectivity & Entertainment Together

With a large membership from the programming side, CTAM Europe brings together Content Executives with Platform representatives via its networking events.

The Best Industry Marketing 'know-how', exploited and shared – CTAM Europe is the only organisation focused on Marketing Learnings to the Entertainment, Media, Entertainment and Telecommunications Industry.

The aim of our marketing initiatives is to understand and address industry topics in a holistic way and support business growth by learning best in class practices via our workshops, symposiums and CTAM Europe marketing sessions and panels at the annual Cable/GIGA Congress event.

Understanding the customers' needs - CTAME's mission is to bring customer care education and resources to the industry in order to support customer care initiatives across the European region, and beyond!

CTAM Europe has close to 285 members and is growing.



Reasons to become a Strategic Partnership

- ✓ Upto **10 individual memberships**
- ✓ Online access to upto **2,500 Members** based in US, Canada and Europe by CTAM US member password
- ✓ **Business opportunities** via meeting and working with operators and content providers
- ✓ **Network at the highest-level** with cable company and content provider CEOs, SVPs, VPs and suchlike – via attendance to the Cable Congress, an annual event where we host marketing sessions
- ✓ Gain a seat on the **CTAME board** allowing you into an exclusive club of industry leaders (subject to vote from existing board members)
- ✓ **Cost effective** access for your team to take part in the discussions, gain some industry insights and use resources via complimentary memberships





You'll be in good company

2019 Associate Members and Strategic Partners



AMC NETWORKS
INTERNATIONAL

turner

Discovery
COMMUNICATIONS™

NBCUniversal

 **ARRIS**

 **WUNDERMAN**

solon



Broadband TV News



Costs and Benefits of Strategic Partnership



CTAME Workshop/Events

- Access to all CTAM Europe branded workshops and webinars
- Discounted registration fees for Cable Congress/GIGA Congress (Currently 300E discount per person)
- Logo listed as "Strategic Partner" on CTAM Europe workshops and events

Logo/Profile visibility

- CTAME portal visibility www.ctameurope.com
- Expose your brand and services - being in exclusive company with respected industry brands, your company logo will be positioned on the CTAME homepage and weekly newsletters
- Company profile sent by e-newsletters to all members

CTAME Workshop/Events

- The opportunity to host a webinar once a year (topic subject to the vote/acceptance of CTAM Europe Co-chairs and/or Board members. Webinars are promoted to all existing members of CTAM Europe and 2-3 e-newsletters sent prior to webinar date)
- Webinars are uploaded to the Members-only section of www.ctameurope.com

CTAME Executive Management Programme

- One reserved seat at the CTAM Europe Executive Management Programme at INSEAD (guarantees a seat, excludes tuition, accommodation and travel)
- Download our Programme brochure by [clicking here](#) or to register for the programme or for further details, email: info@ctameurope.com



Expand your horizon. Make an impact.

For more information on becoming a Strategic Partner, contact:

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www.ctameurope.com